



## Summary

<b>Industry:</b>	Food - Bakery & Cereals
<b>Application:</b>	Geared Motor Repairs
<b>Actual Saving:</b>	£1,670
<b>Payback Period:</b>	Immediate



## ERIKS Unbiased Repair or Replace Offering Utilised

### ISSUE

One of our Integrated Solutions customers requested new geared motors after the current ones had failed.

Due to the size of the motors, it was decided to investigate whether it would be more economical to repair the items or replace them.

### SOLUTION

ERIKS' unbiased repair or replace offering could be utilised in this situation as it was discovered that these units were simply leaking from an oil seal.

With the ERIKS know-how the replacement oil seals were identified and fitted avoiding the unnecessary cost of replacing the motors.

The mechanical craft team fitted the replacement oil seals at a unit cost of less than £1. This saved the customer over £500 the first instance it happened, and over £1,000 the second instance. With the increased awareness of the customers staff and ERIKS staff, this is a sustainable repeat saving due to procedural and behavioural change.

### OTHER BENEFITS

- Know-how
- Sustainability
- Cost effective
- Working in partnership

### FURTHER COMMENTS...

The customer is pleased with the options given, offering repeated savings and lowering the total cost of ownership of the motors.

### MORE INFORMATION

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know-how makes the difference