



Summary

Industry:	Pharmaceutical
Application:	Linear Slides
Actual Saving:	£16,323
Payback Period:	Immediate



Customer Utilises ERIKS Repair or Replace Offering

ISSUE

The customer had linear slide units on an assembly line that built respiratory inhalers. The slides collect trays of sub-assemblies (in this case the bottom half of the inhaler casing) and indexes them with the next part of the process, which is to have the inner workings of the inhalers, lowered into the sub-assemblies.

Every time the customer replaced one of these linear slide units on the production line, an order would be raised straight away to replenish the stock with new items.

SOLUTION

An ERIKS team on site at the leading Pharmaceutical company identified that two of the linear slide units had come up for replenishment at a cost of £20,000.

Identifying this as an area which could be investigated, ERIKS used their partnership with the OEM for the linear slide units to get a repair quote. The ERIKS team arranged for the items to be sent away to Germany for inspection and the report provided by the OEM showed the units could be repaired at a cost of £3,715. Due to this significant saving the order for repair rather than replace was authorised by the Engineering Manager.

The repair of the unit entailed: replacing the guide rails (both units); fitting new linear slide bearings (both units); replacing timing belts (both units); replacing the drive unit (on the longer linear slide) and refurbishing the reversing unit (on the smaller linear slide). The units were then re-assembled and tested before being shipped back to the customer.

Due to ERIKS having the ability to repair or replace supported by our strong partnerships with OEMs we can offer unbiased options so a fully informed choice can be made. The repair option instead of the replace meant the customer saved £16,323, showcasing ERIKS' commitment to saving customers time and money.

OTHER BENEFITS

- Cost efficient
- Supplier partnerships

FURTHER COMMENTS...

"I am really pleased with the help ERIKS gave us in making such a substantial saving."

Engineering Manager

MORE INFORMATION

ERIKS Industrial Services

Amber Way, Halesowen,
West Midlands B62 8WG

Tel: 0845 006 6000

Web: www.eriks.co.uk

know-how makes the difference

